

LUCAS COUNTY REQUEST FOR PROPOSALS
FOR
CONVENTIONALLY INSURED EMPLOYEE GROUP HEALTH,
HMO, PRESCRIPTION DRUG AND DENTAL COVERAGE
FOR
PLAN YEARS BEGINNING MARCH 1, 2012

QUESTIONS AND ANSWERS

1. Does the County have a confidentiality policy?
 - A. The County treats all responses to the RFP process as confidential subject to Ohio's public information laws. Respondents should clearly indicate in their responses which sections of their proposal the respondent considers to be trade secret or proprietary information. Any additional confidentiality agreements requested by respondents will be forwarded to the office of the Lucas County Prosecutor for review and approval.

2. Is a copy of the RFP document available in Word?
 - A. The body of the RFP is not, but Section VII: Forms is available in Word upon request. Please note the additional forms (Declaration Regarding Material Assistance to a Terrorist Organization, Child Support Affidavit, No Findings for Recovery and Non-Discrimination) are NOT available in a Word format but are still required with your proposal.

3. Is the employee census and claims experience available in an Excel format?
 - A. Please see the attachments immediately following the RFP on the website for the employee census in Excel. The claims experience is not available in Excel.

4. Is the dental program contributory? If so, what percentage does the employee contribute?
 - A. There is no employee monthly payroll deduction required at this time to enroll in any of the health plans, the prescription drug plan or either of the dental plans other than the spouse primary payroll deduction.

5. Are plan documents available for the Paramount, Physicians Health Collaborative and dental plans?
 - A. The eligibility rules described in the Lucas County Plan Document through FrontPath apply to all of the plans. The other plan documents will be posted on the website as soon as possible. In the interim please refer to the benefit summaries included in the RFP. The dental PPO benefits are not included in the RFP because the County is not requesting proposals for the dental PPO plan.

6. The rate sheets in the claims section indicates HCPC rates have renewed flat the last couple of years. Has the County received renewal information for 2012?
 - A. The rates have been flat and the County has not received any renewal information for 2012.

7. Form 2C #10 of the Administrative Services Questionnaire states " Are you prepared to Provide this client with the cost source documentation you intend to use in advance of entering into an agreement? " Could you please clarify this?

- A. When respondents submit CPT codes and other pricing and the hospital repricing. Exercise the independent auditor who reviews this data will want to see the support documentation (actual contracts with providers) verifying the credibility of the amounts.
8. When will the hospital repricing file be available?
 - A. Please see the attachment on this website.
9. The claims for the Health Plan through FrontPath are missing the December, 2010 claims.
 - A. Claims for that month totaled \$1,442,426.47.
10. (Regarding the prescription drug program) would it be possible to get an entire 12 months full claims file? Could the formulary indicator be marked? The benefits document attached states that the county has the permission to implement a mandatory step formulary component. Would you be able to elaborate on what type of step therapy benefits the County is considering?
 - A. A 3-month sample of claims is provided for repricing. Please see the attachment on this Website. The Catalyst Rx Formulary Advantage/Step Therapy program educates members or formulary alternatives and encourages them to select more cost effective alternatives. Education is provided through letters to the patients, telephone calls and point of sale messaging at the retail pharmacy. No rejection of medication is entertained until after several soft edits have been concluded. The drug classes subject to this program include Androgens, Angiotensin II Receptor Blockers, Atypical Antipsychotics, Bisphosphonates, Growth Hormones, Hypnotics, Intranasal Steroids, SSRIs and Triptans. Brand name proton pump inhibitors are exclusions to the negotiated plan of benefits effective March 1, 2011.
11. Which pharmacies participate in the Expanded Prescription Drug Use Review Program? Whose pharmacist does the private meetings, ours or one of the local participating pharmacies?
 - A. The participating pharmacies are listed in the RFP in the website. They are the three The Pharmacy Counter locations, Erie Drug, Ryan Pharmacy and Kahler Pharmacy. These pharmacies provide the pharmacists that conduct the private meetings. The program description is attached on this website.
12. Is the prescription drug re-pricing file available in an Excel format?
 - A. Yes, that file has been added to the website.
13. Due to the confidential information you requested in your RFP, we will require the attached confidentiality agreement be executed by both Jim and the County in order to provide the data.
 - A. Neither Jim nor the County will be signing the confidentiality agreement. The confidentiality agreement should be signed by the independent auditor.
14. What is the name of the independent auditor?
 - A. In previous years the County has contracted with Gilmore, Jasion and Mahler. The independent auditor for this year has not yet been determined.

15. On the Hospital claim file the Place of Service fields are blank. Can you please provide the rationale we should use to determine Inpatient vs. Outpatient claims?
 - A. Per your request an amended hospital repricing file is now up on the Lucas County website. You should have no trouble determining inpatient vs. outpatient now.
16. Is a list of high cost specialty pharmacy medication utilization available?
 - A. Please see the attachment to this website.
17. Is a list of the names of the top 50 dental providers in the dental plan available?
 - A. Please see the attachment to this website.